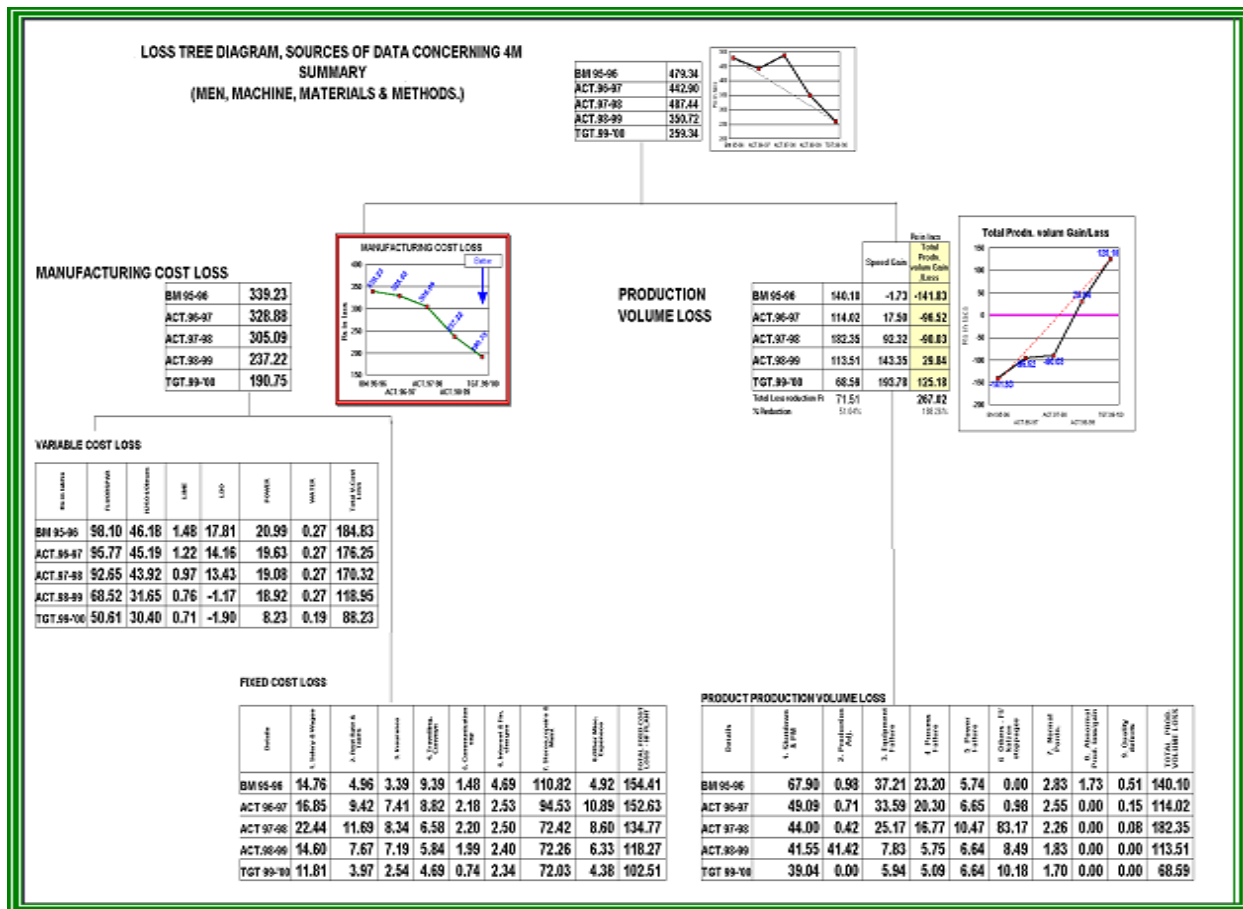




Seminar on Focused Improvement through Loss – Cost Analysis 4-5 March 2010: Chennai





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The word “Loss” is the terminology given to the GAP between “Expected” vs “Actual”. If the gap is more, we can say it is a big loss, if it is less, it is a small loss and if no gap it will become a profit. We are at presently recovering from the recession era. Organizations had already felt the pinch of contribution loss and in the worst case cash loss. There are many ways to face the impact of recession. But cost reduction and loss elimination are the two most important factors.

In today’s cut throat competition a company can only be in profit, when its people are able to understand the Loss-Cost relationship. Now selling price is decided by the customer (market), so to make profit an organization has to work on Manufacturing cost, where the real losses are happening.

Every production activity consists of two variables. One is the process and the second one process linked equipment. It is very important that every employee in the organization must understand what type of losses appeared between the process and the equipment and is able to relate them to monetary losses .

This seminar will focus on Manufacturing & related functions & processes to eliminate losses and make profit under any circumstances of Business. Knowledge for identifying these losses and relating them in terms of money value to eliminate the same at work place becomes very critical for organization to be profitable.

Need to eliminate Loss:

Satisfaction of stake holders
Increase Productivity
Reduce cost
Increase and invite market share
Retain the business for longer period

To meet the recession
Prepare to face the competition
Create Conducive Environment
Initiate Creativity among the employees

This two day seminar organized by TPM Club India will address the following issues:

- Loss-Cost
- Profit erosion
- Economic Maintenance
- Optimum utilization of Human Resources
- High Quality Low Cost Purchase
- Inventory free organization
- Effective Delivery System
- Loss free Office
- Zero loss on Safety
- Exercise on Cost Loss Analysis
- **Case study from company**

Target Audience & Take away by participants at this Seminar

Finance Head/Members – Eliminate all type of financial related losses
Production Head/Members – Production and Process related losses
Maintenance Head/Members – Maintenance related losses
Purchase and Stores – Material related losses
Sales & Marketing – Logistic related losses
HR & Training - Skill related losses – Abnormality based training.

Faculty: Mr S Narasimhan, Counsellor, TPM Club India

Having about 22 years of industrial experience, he has worked with welding major Advani. He was headed System Department at TANFAC (an Aditya Vikram Birla Group Company). The main function of System Department was to integrate TPM, TQM, WCM, ISO 9001-2000 and ISO 14001- 1996 to bring all in one fold to make use of the end users for easy implementation. He has implemented TPM and his credit weighed more in getting TPM Excellence Award 1st Category in 1999 and TPM Consistency Award Category in 2002 for TANFAC, being the first fluorine company in the world to get awarded. He is with CII Institute of Quality as Counsellor – TPM to promote TPM concepts across the country through training & consultancy.

Participation Fees

Category - CII & TPM Club India	Fee per participant	Service tax @ 10.3%	Total fee payable
Large & Medium Member	Rs. 7,500/-	Rs. 773/-	Rs 8,273/-
SSI Member	Rs. 7,000/-	Rs. 721/-	Rs 7,721/-
Non-Member	Rs. 8,000/-	Rs. 824/-	Rs 8,824/-

- 3 or more delegates from a single company would be entitled for 10% discount on the total fee payable.
- Fees include participation, course material (hard copies), working lunch and tea / coffee. Advance payment of fees is to be drawn by demand draft / cheque in favour of "**CII Institute of Quality**" payable at Bangalore and courier at CII - Bangalore address.
- Participation fee is non-refundable / non-adjustable against any other programme of CII, but change in nomination(s) is acceptable.
- **Do not deduct TDS from the fee, CII will provide Tax Exemption certificate.**

Members / Non-members are requested to kindly depute the concerned officials to attend this very important Seminar. The enclosed "Nomination Form" may be used to send nominations.

With regards,

Yours sincerely,

Rajesh Parim
Principal Counsellor



REGISTRATION FORM



Please Email / fax to:

Ms P Preethi Peter
 Executive
 CII Institute of Quality
 Bharat Nagara, 2nd Stage, Magadi Main Road
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 Tel : 080 – 65667804/23289391; Fax: 080-23289388/23580314
 E-mail: preethi.peter@cii.in

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We nominate the following persons to attend

S. No.	Name	Designation
01.
02.
03.
04.
05.

Category - CII & TPM Club India	Fee per participant	Service tax @ 10.3%	Total fee payable
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- **Do not deduct TDS from the fee, CII will provide Tax Exemption certificate.**

Enclosed please find a Cheque / Demand Draft No..... on (Bank) dated. for Rs..... drawn in favour of "CII Institute of Quality", payable at Bangalore towards the delegate(s) fee and courier to the above address.

Nominator Name

Designation

Company.....

Address:.....

.....

Tel No.....Fax No.

E- Mail.....